



Analyzing Consumer Preferences in Selecting Halal Tourism Destination

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ABSTRACT

Purpose: This paper examines consumer behavior, specifically the Indonesian society's preference for making halal tourism in the Riau region a tourism destination.

Design/Method/Approach: The methodology applied in this research is quantitative with the SEM-PLS approach. Sampling was done using purposive sampling method. The number of respondents involved was 256 people with an age range of 16 to 55 years old. This study adopts variables based on the Theory of Planned Behavior, which identifies three exogenous latent variables (ϵ), namely Attitude, Subjective Norm, and Perceived Behavioral Control. Meanwhile, the endogenous latent variable (η) in this research is the Preference for Halal Tourism.

Findings: The results of this study revealed that the perceived behavioral control variable has the largest, positive, and significant influence.

Originality/Values: The implications of this research can assist in the development of the halal tourism industry in Indonesia, particularly in the Riau region. Industry players and stakeholders can take steps and policies to enhance aspects such as subjective norms and perceived behavioral control to meet tourists' preferences. Academics can also contribute to advancing digital literacy, research, and innovation in the halal industry, thereby making a significant contribution to the dynamic and innovative digital ecosystem within the halal value chain.

INTRODUCTION

Halal tourism is highly sought after by Muslim tourists worldwide as it has gained popularity in various countries. The Muslim population continues to grow, and it is estimated that by 2070, this population will become the majority in the world¹. With the rapidly increasing spread of Islam², halal tourism consumers have a broad market. It is estimated that by the end of 2024, spending in the halal tourism sector will reach \$3.2 trillion.³

Halal tourism is one of the emerging phenomena in the halal industry. The halal industry is a market with significant potential in the future for providing goods and services both domestically and internationally⁴. Many countries, both with majority Muslim populations and non-Muslim populations, are determined to attract the attention and meet the needs of Muslim tourists. These efforts include providing tourism products, facilities, and infrastructure that align with the preferences and demands of Muslim travelers⁵. Indonesia is considered suitable to be a center for halal tourism because the majority of its population practices Islam⁶.

According to the Global Muslim Travel Index (GMTI) report for the year 2023, Indonesia has been recognized as the best halal tourism destination in the world, surpassing 140 other countries. Natural, culinary, shopping, historical, and educational tourism are among the diverse and beautiful types of tourism available in Indonesia. This success marks an improvement from the second position in 2022, while Malaysia previously held the top position. The 8th

¹ Ahmad Izudin, "International Journal of Religious Tourism and Pilgrimage Developing Halal Tourism : The Case of Bongo Village , Gorontalo , Indonesia Developing Halal Tourism : The Case of Bongo Village , Gorontalo , Indonesia" 10, no. 1 (2022).

² Mussadiq Ali Khan and Sharizal Bin Hashim, "Antecedents of Halal Brand Equity : A Study of Halal Food Sector of Malaysia," no. June (2021), <https://doi.org/10.1108/JIMA-01-2021-0012>.

³ Nabila Nizar and Andi Triyawan, "Systematic Review of Halal Studies Adopting Theory of Planned Behaviour" 14, no. 2 (2020): 181–95.

⁴ Anis Husna et al., "International Virtual Colloquium on Multi-Disciplinary Research Impact (2 Nd Series) The Enforcement of Halal Compliance by Authorities in the Halal Industry," *Environment-Behaviour Proceedings Journal* 7, no. S17 (2022): 543–48, <https://doi.org/10.21834/ebpj.v7iS17.3829>.

⁵ Implikasi Penelitian And Universitas Padjadjaran, "Machine Translated By Google Analisis Minat Wisatawan Mengunjungi Wisata Halal Pasca Covid-19 DI Dewi RatnasariA , Sutiono MahdiB , Sri PurwaniC , Titin HerawatiD , INFO PASAL Sejarah Artikel : Diterima 20 Juni 2023 Diterima 13 September 2023 Kata Kunci : Industri Pariwisata Halal ; Tujuan Di Indonesia ; Jawa Barat ; Pasca Covid-19 ; Penelitian Machine Translated by Google," 2023, 1–25.

⁶ Nur Aulia Noviyani et al., no. 4 (2021): 401–12, <https://doi.org/10.20473/vol8iss20214pp401-412>.

GMTI report, organized by Mastercard-CrescentRating, was published in Singapore on June 1, 2023. Many foreign or domestic tourists flock to every destination in Indonesia. Considering the world's largest Muslim population and the rapid growth of the tourism industry in Indonesia, this country has an advantage in promoting itself as a halal and family-friendly tourist destination⁷.

Indonesia consistently provides support and incentives for the local tourism industry⁸. Indonesia has organized technical guidance (bimtek) and seminars in ten prominent halal tourism destinations to promote the development of national halal tourism destinations that meet international standards. In 2018 and 2019, the Ministry of Tourism held the Indonesia Muslim Travel Index (IMTI). CrescentRating-Mastercard collaborated with Indonesia to conduct the IMTI assessment directly using four key indicators established by GMTI: accessibility, communication, environment, and services. In 2019, the five major halal tourism destinations in Indonesia were Lombok, Riau, and the Riau Islands.

Ratnasari's⁹ research on halal tourism in the Lombok area indicates that halal certification influences behavioral intentions, although it does not have an impact on customer satisfaction levels. The features of halal destinations have a significant positive influence on the experiences of Muslim tourists and destination satisfaction¹⁰. Planned halal behavior can explain the intention to recommend. Halal attitude, subjective norm, halal image, halal value, halal safety and security, and halal information trust positively and significantly influence the intention to recommend¹¹.

In this study, the author attempts to observe behavior towards halal tourism preferences, specifically in the Riau region. Riau is the subject of the research because it received the Adinata Syariah Award in 2023, sponsored by the National Committee on Islamic Economy and Finance (KNEKS). Riau is

⁷ Husna et al., "International Virtual Colloquium on Multi-Disciplinary Research Impact (2 Nd Series) The Enforcement of Halal Compliance by Authorities in the Halal Industry."

⁸ Penelitian and Padjadjaran, "Machine Translated by Google ANALISIS MINAT WISATAWAN MENGUNJUNGI WISATA HALAL PASCA COVID-19 DI Dewi RatnasariA , Sutiono MahdiB , Sri PurwaniC , Titin HerawatiD , INFO PASAL Sejarah Artikel : Diterima 20 Juni 2023 Diterima 13 September 2023 Kata Kunci : Industri Pariwisata Halal ; Tujuan Di Indonesia ; Jawa Barat ; Pasca Covid-19 ; Penelitian Machine Translated by Google."

⁹ Penelitian and Padjadjaran.

¹⁰ Noviyani et al.,

¹¹ Iddrisu Mohammed, Mahmoud Abdulai Mahmoud, and Alexander Preko, "The Impact of Halal Tourism on Muslim Diaspora Intention to Recommend : An Application of the Theory of Planned Behaviour Intention," no. September (2022), <https://doi.org/10.1108/JHTI-10-2021-0297>.

one of the five provinces that receive attention from the National Committee on Islamic Economy and Finance (KNEKS), along with Aceh, West Sumatra, West Java, and West Nusa Tenggara. Several researchers have conducted studies on halal tourism in various cities and provinces in Indonesia, including Ratnasari et al., in West Java¹², Madura¹³, West Sumatera¹⁴, Lombok¹⁵, Yogyakarta¹⁶. The gap in this study lies in the novelty of the research area conducted in Riau, as emphasized by KNEKS Indonesia's desire for Riau to become a center for research, training, and development of the halal industry in Indonesia.

The aim of this research is to investigate the behavior, preferences, and identify factors influencing consumer behavior towards halal tourism in Riau. It aims to complement existing literature on halal tourism with a focus on the Riau region. This study will enhance understanding of the potential for halal tourism in Riau, which is one of the five provinces highlighted for the development of the halal industry by KNEKS. By addressing research gaps through exploring halal tourism preferences in Riau, this research can make a significant contribution to the development of the tourism industry and Shariah economy in the region.

RESEARCH METHOD

This research adopts an approach using primary data, where data collection is conducted through online questionnaire distribution to respondents who have been selected beforehand for this study. Respondents are from the Riau region, residing in Riau, and those who have the intention to visit Riau. In the questionnaire, each question is rated on a five-point scale, ranging from 1 (strongly disagree) to 5 (strongly agree). The methodology applied in this research is quantitative, and the number of respondents involved is 256 individuals with an age range from 16 to 55 years old.

¹² Penelitian and Padjadjaran, "Machine Translated by Google ANALISIS MINAT WISATAWAN MENGUNJUNGI WISATA HALAL PASCA COVID-19 DI Dewi Ratnasaria, Sutiono MahdiB, Sri PurwaniC, Titin HerawatiD, INFO PASAL Sejarah Artikel : Diterima 20 Juni 2023 Diterima 13 September 2023 Kata Kunci : Industri Pariwisata Halal ; Tujuan Di Indonesia ; Jawa Barat ; Pasca Covid-19 ; Penelitian Machine Translated by Google."

¹³ Elfira Maya Adiba, "Exploring Muslim Tourist Intention on Shariah Tourism to Madura" 6, no. 1 (2021): 61–74.

¹⁴ Yunia Wardi, Abror Abror, and Okki Trinanda, "Halal Tourism : Antecedent of Tourist ' s Satisfaction and Word of Mouth (WOM)," no. April (2018), <https://doi.org/10.1080/10941665.2018.1466816>.

¹⁵ Noviyani et al.,

¹⁶ Erni Cahyaningsih and Anton Priyo Nugroho, "Intention to Halal Tourism : The Influence of Religiosity and Personal Efficacy" 17, no. 1 (2022): 1–9.

Table 1. Respondent's Demographics

Characteristics		Percentage (%)
Genre	Male	44,5%
	Female	55,5%
Age	16-25 years old	84,3%
	26-35 years old	15,7%
Occupation	Student	2,7%
	Undergraduate	75,2%
	Employment	20,9%
	Housewife	1,2%
Region	From Riau	69,6%
	Residing in Riau	12,2%
	Outside Riau	18,2%

This study applies the Partial Least Squares Structural Equation Modeling (SEM-PLS) Model using SmartPLS4. In this study, the sampling technique used is purposive sampling. According to science, purposive sampling is a sampling technique based on specific attributes that are considered related to known population attributes. Additionally, multivariate analysis (SEM) is a statistical analysis method used for constructing and testing statistical models, typically in the form of causal models. PLS, on the other hand, is an alternative analysis method for Structural Equation Modeling (SEM) that focuses on variables.

RESULT AND DISCUSSION

Halal tourism can be defined as any destination or tourism activity that aligns with the principles of Islamic teachings and is permissible for use or participation by Muslims in the context of the tourism industry¹⁷. Yusuf et al,¹⁸ argue that halal tourism is a type of tourism that adopts Islamic values, tourism related to objects or activities suitable for Muslim travelers. The term "halal tourism" refers to the travel industry that offers goods and services to Muslim travelers, enabling them to perform their religious duties and restrict their food

¹⁷ Mohamed Battour and Mohd Nazari Ismail, "Halal Tourism : Concepts , Practises , Challenges and Future," *TMP*, 2015, 8–12, <https://doi.org/10.1016/j.tmp.2015.12.008>.

¹⁸ Muhammad Yasir Yusuf et al., "Halal Tourism to Promote Community ' s Economic Growth: A Model for Aceh , SOCIAL SCIENCES & HUMANITIES Halal Tourism to Promote Community ' s Economic Growth: A Model for Aceh , Indonesia," no. December (2021), <https://doi.org/10.47836/pjssh.29.4.42>.

consumption according to Islamic principles¹⁹. This concept focuses on the development of destinations and tourism services that comply with Islamic rules to meet the needs that prioritize religious values in their travel.

In the research by Adiba & Nasrulloh²⁰, it was found that there are six factors influencing the intention of Muslim travelers to engage in Shariah tourism: personal community perception, religious beliefs, infrastructure, halal marketing, halal awareness, and destination image. The factor of personal community perception was found to be the most dominant factor for Muslim travelers in their decision to engage in tourism. In line with the research conducted by Ratnasari et al²¹, the findings indicate that halal tourism and destination image influence the intention of Muslim tourists to visit tourist destinations in West Java, and halal tourism indirectly influences the intention to visit through destination image as an intervening variable in West Java tourism destinations.

Theory of Planned Behavior (TPB) is used to understand the decision-making process undertaken by individuals and organizations²². The main objective of this theory is to provide a more comprehensive understanding of individual or organizational behavior. Several studies use TPB to analyze consumer behavior in purchasing products and services²³. TPB is also specifically used to analyze the halal concept to explain consumers' desires and behaviors towards halal products²⁴. TPB is justified in halal tourism because it offers better insights into explaining the attitude and behavior factors influencing specific behaviors (Suid et al., 2017; Ulfy et al., 2021).

¹⁹ Nadia Nurul Izza, Aam Slamet Rusydiana, and Sherrindra Avedta, "A Qualitative Review On Halal Tourism : NVivo Approach" 1, no. 1 (2022).

²⁰ Adiba, "Exploring Muslim Tourist Intention on Shariah Tourism to Madura."

²¹ Penelitian and Padjadjaran, "Machine Translated by Google Analisis Minat Wisatawan Mengunjungi Wisata Halal Pasca Covid-19 Di Dewi RatnasariA , Sutiono MahdiB , Sri PurwaniC , Titin HerawatiD , INFO PASAL Sejarah Artikel : Diterima 20 Juni 2023 Diterima 13 September 2023 Kata Kunci : Industri Pariwisata Halal ; Tujuan Di Indonesia ; Jawa Barat ; Pasca Covid-19 ; Penelitian Machine Translated by Google."

²² Icek Ajzen, "Consumer Attitudes and Behavior : The Theory of Planned Behavior Applied to Food Consumption Decisions," 2015, 121–38, <https://doi.org/10.13128/REA-18003>.

²³ Yun Wang, "Consumers ' Purchase Intentions of Shoes : Theory of Planned Behavior and Desired Attributes" 6, no. 4 (2014): 50–58, <https://doi.org/10.5539/ijms.v6n4p50>.

²⁴ Aiedah Abdul Khalek, Sharifah Hayaati, and Syed Ismail, "Why Are We Eating Halal – Using the Theory of Planned Behavior in Predicting Halal Food Consumption among Generation Y in Malaysia," no. January 2015 (2016), <https://doi.org/10.7763/IJSSH.2015.V5.526>.

This research adopts variables based on the Theory of Planned Behavior, which identifies three exogenous latent variables (ϵ), namely Attitude, Subjective Norm, and Perceived Behavioral Control. Meanwhile, the endogenous latent variable (η) in this study is the Preference for Halal Tourism. The measurement of these variables uses pre-determined indicators, as detailed in the following table:

Table 2. Variable and Indicator Penelitian

<i>Latent Variable</i>	<i>Indicator</i>	<i>Symbol</i>	<i>Source</i>
Attitude (ϵ)	I believe that spending time in a halal tourism destination in Riau will bring positive benefits to me	S1	Cahyaningsih & Nugroho (2022) RamadhantiD & Masi (2023) Asnawi (2021) ²⁵
	I'm looking for information on tourist destinations in Riau that I would visit if the destination doesn't offer halal tourism services	S2	
	I feel that a journey that adheres to religious principles will provide a more meaningful experience	S3	
	Based on the information I obtained, halal tourism destinations in Riau are considered safe destinations	S4	
Subjective Norm (ϵ)	I'm more interested in visiting tourist destinations in Riau that are recommended by experienced individuals or those who have visited the area	NS1	Cahyaningsih, & Nugroho (2022) Ramadhanti & Marsasi (2023) Juliana
	The people around me are more inclined to recommend halal tourism	NS2	

²⁵ Cahyaningsih and Nugroho, "Intention to Halal Tourism : The Influence of Religiosity and Personal Efficacy"; Desna Ramadhanti and Endy Gunanto Marsasi, "The Influence of Attitudes and Halal Perceptions on Intention to Visit Halal Tourism Destinations" XI, no. 1 (2023); Asnawi et al., "The Antecedent Of Intention To Visit Halal Tourism Areas Using The Theory Of Planned Behavior : The Moderating Effect Of Religiosity Keyword S 2 . Literature Review And Theoretical Framework."

	destinations in Riau to me		(2021) ²⁶
	My family suggests that I visit halal tourism destinations in Riau	NS3	
	My close friend invited me to visit halal tourism destinations in Riau	NS4	
Percieved Behavioral Control (ε)	I have full control over my choice in selecting halal tourism destinations	PK1	
	I am interested in visiting tourism destinations in Riau that offer halal tourism services	PK2	Ramadhanti & Marsasi, (2023)
	If halal facilities are not available (places of worship, halal food), then I will consider visiting certain tourism destinations	PK3	Cahyaningsih & Nugroho (2022)
	I will still visit halal tourism in Riau even if it costs more than other tourism	PK4	Juliana (2021)
Preferency Halal Tourism (η)	Choosing halal tourism destinations in Riau is the right thing to do	PPH1	
	I plan to visit halal tourism destinations in Riau in the near future	PPH2	Ramadhanti, & Marsasi (2023)
	I will recommend halal tourism destinations in Riau to my relatives	PPH3	Juliana (2021)
	I have a strong intention to choose halal tourism destinations in Riau as the destination for my upcoming vacation	PPH4	Cahyaningsih & Nugroho (2022)

The conceptual framework using SEM-PLS for this research is as follows:

²⁶ Cahyaningsih And Nugroho, “Intention To Halal Tourism: The Influence Of Religiosity And Personal Efficacy”; Ramadhanti And Marsasi, “The Influence Of Attitudes And Halal Perceptions On Intention To Visit Halal Tourism Destinations”; Asnawi Et Al., “The Antecedent Of Intention To Visit Halal Tourism Areas Using The Theory Of Planned Behavior: The Moderating Effect Of Religiosity Keyword S 2 . Literature Review And Theoretical Framework.”

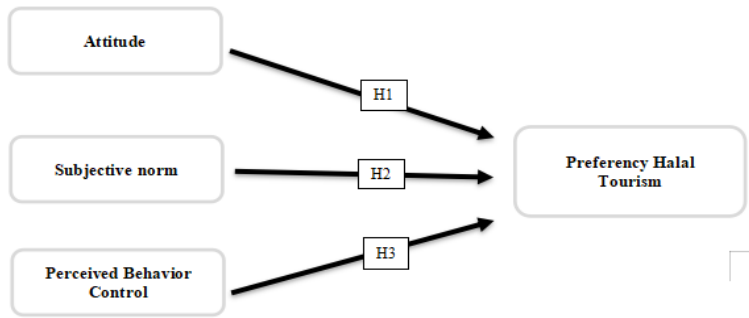


Figure 1. Framework

In SEM-PLS model analysis, there are several evaluation steps, which involve measurement model evaluation, structural model evaluation, and hypothesis testing²⁷. Measurement model evaluation plays a crucial role in determining the validity and reliability of measurements in research. This evaluation process involves comparing the factor loading values of latent variables with their related indicators. If the factor loading values range from 0.6 to over 0.7, they are considered sufficient according to the criteria proposed by Alam²⁸.

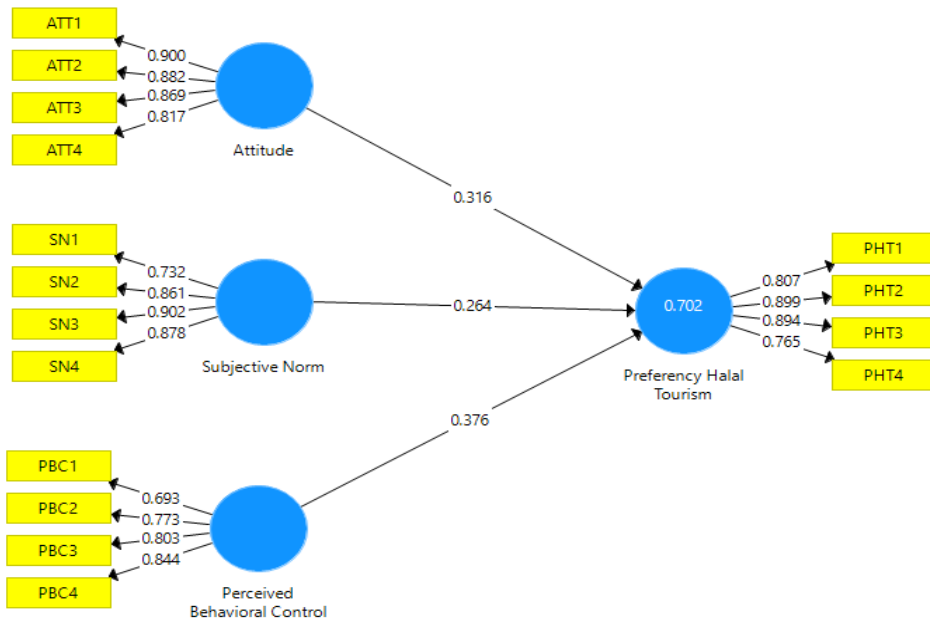


Figure 2. Convergent Validity Test

²⁷ Adel and Adel, "Muslims' Travel Decision-Making to Non-Islamic Destinations: Perspectives from Information-Seeking Models and Theory of Planned Behavior."

²⁸ Syed Shah Alam, "Applying the Theory of Planned Behavior (TPB) in Halal Food Purchasing," n.d., <https://doi.org/10.1108/10569211111111676>.

From the above figure, it can be seen that the results of the convergent validity test on the factor loading values show numbers greater than 0.6, indicating that all the indicators used are considered valid. Subsequently, validity is tested through the evaluation of the AVE (Average Variance Extracted) values. AVE values exceeding 0.5 indicate that more than half of the construct can explain its indicators. Reliability testing is conducted through composite reliability and Cronbach's alpha. A variable is considered reliable if its Cronbach's alpha value exceeds 0,6²⁹. The reliability testing results indicate that all variables are considered reliable when their Cronbach's alpha values exceed 0,6.

Table 3. Discriminant Test of Composite Validity and Reliability

<i>Variable</i>	<i>Code</i>	<i>Loadings</i>	<i>Cronbach's Alpha</i>	<i>CR</i>	<i>AVE</i>
<i>Attitude</i>	Att1	0,900	0,891	0,914	0,924
	Att2	0,882			
	Att3	0,869			
	Att4	0,817			
<i>Subjective Norm</i>	SN1	0,732	0,847	0,899	0,662
	SN2	0,861			
	SN3	0,902			
	SN4	0,878			
<i>Perceived Behavioral Control</i>	PK1	0,693	0,792	0,914	0,864
	PK2	0,773			
	PK3	0,803			
	PK4	0,844			
<i>Preference Halal Tourism</i>	PPH1	0,807	0,865	0,908	0,909
	PPH2	0,899			
	PPH3	0,894			
	PPH4	0,765			

The CR and CA values of each latent variable are > 0.70, and the AVE values of each variable are > 0.50. The results of the ratios above indicate that the instruments constructed from these latent variables and indicators are valid and reliable.

Table 4. Discriminant Test of Composite Validity and Reliability

	R Square	R Square Adjusted
Preference	0,702	0,698

²⁹ Joseph F. Hair et al., "When to Use and How to Report the Results of PLS-SEM," *European Business Review* 31, no. 1 (2019): 2–24, <https://doi.org/10.1108/EBR-11-2018-0203>.

Evaluating the structural model in SEM-PLS analysis involves analyzing several parameters, including the coefficient of determination or R2 values, path coefficients, and t-statistics values. The assessment of R2 values focuses on the constructs of endogenous variables, which are the variables influenced in the model. Chin (1998) categorized R2 values into three main categories to measure the strength of relationships in the model: strong ($R^2 \geq 0.67$), moderate ($0.33 \leq R^2 < 0.67$), and weak ($R^2 < 0.19$). Thus, the R2 value provides an indication of the extent to which variability in the endogenous variable can be explained by exogenous latent variables in the model. Based on the table above, the R2 test result is 0.702. It can be concluded that the exogenous variables contribute 70% to the influence of the endogenous variables, which is considered a strong influence. This indicates that the exogenous variables have a significant impact on the endogenous variables, and the remaining influence is influenced by variables that have not been tested.

Table 5. Discriminant Test of Composite Validity and Reliability

Model	Original Sample	T Statistics	P Values	Decision
Attitude -> Preferensi Pariwisata Halal	0,316	5,455	0,000	Supported
Norma Subjektif -> Preferency halal tourism	0,264	5,693	0,000	Supported
Percieved Behavioral Control -> Preferency halal tourism	0,376	5,628	0,000	Supported

The next evaluation step involves using path coefficient values to explain the relationships between constructs in the model. The t-statistic values or p-values are obtained through the implementation of bootstrapping algorithms in SmartPLS software³⁰. In the context of this research, the significance level used is 5 percent, so t-statistic values >1.96 or p-values $<\alpha=5$ percent are expected to indicate statistical significance. By using this approach, researchers can ensure that the relationships between variables in the model are not only substantively strong but also statistically significant.

³⁰ Jurnal Ekonomi, Syariah Teori, and Nadia Nurul Izza, "Uncovering Halal Label Food Purchase Intention Behavior in Indonesia : A Twitter Analytics and SEM-Based Investigation Mengungkap Perilaku Niat Pembelian Makanan Label Halal Di Indonesia : Investigasi Berbasis Analisis Twitter Dan SEM Izza & Akbar / Jurnal Ekonomi Syariah Teori Dan Terapan" 10, no. 6 (2023): 551–70, <https://doi.org/10.20473/vol10iss20236pp551-570>.

From Table 5, it can be seen that the influence of attitude on halal tourism preferences (H1) has a coefficient value of 0.316, a t-statistic value of 5.455 (<1.96 t-table), and a p-value of 0.000 (>0.05). Thus, H1 is accepted. The positive coefficient value indicates that both variables have a positive relationship, and the t-statistic reaching the critical value indicates that there is sufficient statistical evidence to support the significant influence of attitude on halal tourism preferences. These findings are consistent with the research by Ramadhanti & Marsasi³¹, attitude variable significantly influences the intention of halal tourism. Furthermore, the research by Qoi et al., and Wang et al.,³² has positioned attitude as an important predictor leading to someone's intention.

Positive community attitudes towards halal tourism in Riau are a form of comfort that is acceptable to society. Furthermore, their desire for a more meaningful experience from halal tourism strongly encourages people to intend to visit halal tourism destinations.

H2 the influence of subjective norm on halal tourism preferences, with a coefficient value of 0.264, a t-statistic value of 5.693 (>1.96 t-table), and a p-value of 0.000 (<0.05), is accepted. The positive coefficient value indicates a positive relationship between the two variables. Supported by the research findings of Mohammed³³ which indicates a significant positive influence of subjective halal norms on the intention to recommend halal tourism in Ghana. When subjective norms increase, preferences for halal tourism also tend to increase. The community's response to halal tourism from their close contacts tends to make them interested in visiting halal tourism destinations.

H3, the influence of perceived behavioral control on halal tourism preferences, with a coefficient value of 0.376, a t-statistic value of 5.628 (>1.96 t-table), and a p-value of 0.000 (<0.05), is accepted. The positive coefficient value indicates a positive relationship between the two variables. When perceived behavioral control increases, preferences for halal tourism also tend to

³¹ Qiu et al., "Visiting Intangible Cultural Heritage Tourism Sites : From Value Cognition to Attitude and Intention"; Wang et al., "The Impact of Tourists ' Perceptions of Space- Launch Tourism : An Extension of the Theory of Planned Behavior Approach The Impact of Tourists ' Perceptions of Space-Launch Tourism: An Extension of the Theory of Planned Behavior Approach."

³² Ramadhanti and Marsasi, "The Influence of Attitudes and Halal Perceptions on Intention to Visit Halal Tourism Destinations."

³³ Mohammed, Mahmoud, and Preko, "The Impact of Halal Tourism on Muslim Diaspora Intention to Recommend: An Application of the Theory of Planned Behaviour Intention."

increase. In line with the research by Purusottama & Prastowo³⁴, it was found that the perceived behavioral control variable has a positive and significant effect on the intention to visit and recommend halal tourism. This indicates that the higher the individual's perceived behavioral control towards halal tourism, the greater the likelihood of them engaging in halal tourism activities.

The community has full control over their choices in selecting halal tourism destinations. Their interest in visiting halal tourism in Riau by offering halal tourism services, and if halal facilities are not available, they will consider visiting certain tourism destinations. This indicates that the perception of behavioral control has a strong positive influence on consumer preferences for halal tourism in Riau.

CONCLUSION

This study aims to understand consumer preferences towards halal tourism. By applying the Theory of Planned Behavior and using SEM-PLS, it provides comprehensive findings in understanding the factors influencing halal tourism preferences. The research results indicate that attitude, subjective norm, and perceived behavioral control have a positive and significant influence on halal tourism preferences. These findings could serve as potential areas for further research or marketing strategy development. This study could contribute to understanding societal behavior related to halal tourism, which is relevant to global trends and the growth of the halal industry.

The implications of this research can aid in the development of the halal tourism industry in Indonesia, particularly in the Riau region. Industry players and stakeholders can take steps and policies to enhance aspects such as subjective norms and perceptions of behavioral control to meet tourist preferences through government policy regulations to protect the environment and culture and promote environmentally friendly practices in the tourism sector. The government can organize training and certification programs for halal tourism industry players, including tour guides, accommodation managers, and local traders. This training can include skills in providing friendly services, maintaining cleanliness, and respecting local culture. By improving service quality, tourism industry players can shape positive subjective norms among tourists and enhance control perceptions over the tourism experience. Academics can also contribute to advancing digital literacy, research, and

³⁴ Ambara Purusottama, Gregorius Dimas, and Hapsoro Prastowo, "Halal Tourism : Its Attractiveness to Domestic Tourists Based on Their Religious Perspectives" 7, no. 3 (2019): 146–55, <https://doi.org/10.21776/ub.jitode.2019.007.03.03>.

innovation in the halal industry, thereby making a significant contribution to the dynamic and innovative digital ecosystem in the halal value chain.

However, this research has limitations, including limited data sources and variables used. Although this study provides new insights, there is still room for further research. Future research could explore additional factors influencing halal tourism preferences or conduct cross-country research for broader understanding. ■

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